



Corporate Overview
Nasdaq: DAIO

June 2026

Safe Harbor

Statements in this presentation concerning economic outlook, expected revenue, expected margins, expected savings, expected results, orders, deliveries, backlog and financial positions, semiconductor chip shortages, supply chain expectations, as well as any other statement that may be construed as a prediction of future performance or events are forward-looking statements which involve known and unknown risks, uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements. Forward-looking statement disclaimers also apply to the impact of global and geopolitical events. These factors include uncertainties as to the ability to record revenues based upon the timing of product deliveries, shipping availability, installations and acceptance, accrual of expenses, business interruptions, changes in economic conditions, part shortages and other risks including those described in the Company's filings on Forms 10-K and 10-Q with the Securities and Exchange Commission (SEC), press releases and other communications.

Furthermore, the matters that we discuss today will include forward-looking statements that involve risks factors that could cause Data I/O Corporation's results to differ materially from management's current expectations. This includes closing on the \$9 million investment and acquisition announced in May 2026. We encourage you to review the Safe Harbor statement contained in the earnings releases as well as our most recent SEC filings for a complete description.

Additionally, those forward-looking statements are made as of today, and we take no obligation to update them.

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Leading Global Provider of Semiconductor Data Provisioning Solutions



Founded Data provisioning market 1972



100+ Employees



ISO 9001:2015 Certifications



Proprietary Data Provisioning Platform



Seasoned Algo Team with 25+ years experience



57 US and International Patents



Global Service & Support



Platform supports wider range of solutions

Largest installed base of data provisioning systems in the industry -- over 600 systems

Bringing Electronic Products to Life for Over 50 Years

Developed by OEM

Electronics Manufacturing at OEMs, Contract Manufacturers / EMS or Programming Centers

End Users

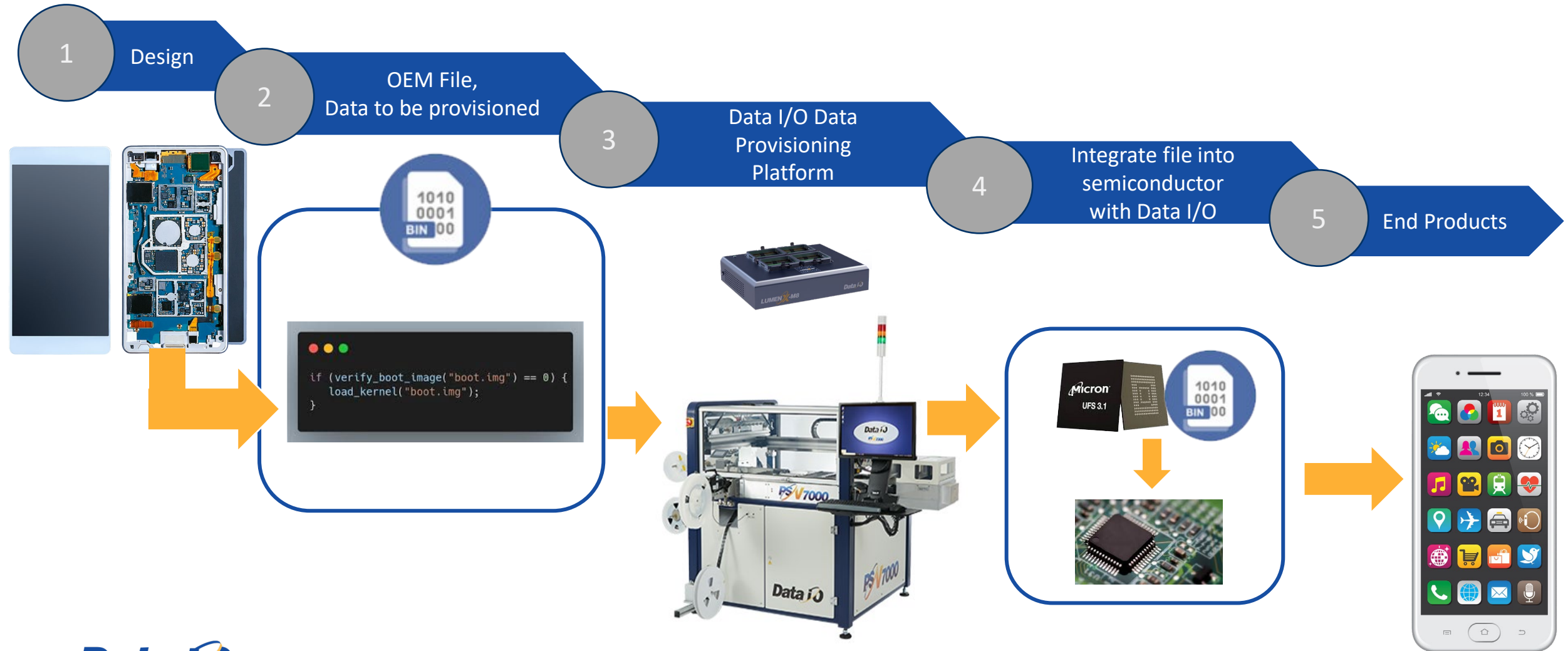
1 Design

2 OEM File,
Data to be provisioned

3 Data I/O Data
Provisioning
Platform

4 Integrate file into
semiconductor
with Data I/O

5 End Products



Data I/O has served many Fortune 500 firms for decades



New Leadership Team

Data I/O has assembled a management team of industry veterans with significant experience in services and technology, business transformations and M&A. Over 40% of Data I/O's team has 20-plus years with significant depth in engineering and device support



Bill Wentworth
CEO Joined Oct 24

- Founded (1988) and sold Source Electronics to HIG Capital 2001, 1# Global Prog. Services
- Transformed and sold to Avnet 2008
- Led global services for Avnet EM 2008-2013
- Led global services Avnet TS 2013-2015
- Worked with Private Equity-led investments in IT Cloud Services 7 yrs
- Appointed to DAIO BOD in 2023
- DAIO CEO October 2024



Monty Reagan
VP, Sales
Joined Sept 24

- Joined September 2024
- 30 years of sales, marketing and business development roles with Avnet, BPM Microsystems, Data-Trans Solutions - Cleo
- Source Electronics executive team member, led the expansion to Asia (Singapore, Hong Kong and Shanghai)



Charles DiBona
CFO Joined
August 25

- Joined DAIO in August 2025
- GM of Strategy and M&A, Microsoft's Server and Tools Business
- Experience in venture and PE investing
- Relevant transaction experience includes sale of Unify Square to Unisys
- Harvard M.B.A and B.A. in Economics



Doug Adams
Incoming Global
Services Executive

- COO Source Electronics over 20 years of semiconductor programming services
- Global Logistics, Sr VP of Quality, Logistics and Services for Avnet EM 18 years
- Adjunct Professor of Business Continuity
- B.A. Kent University



Dwayne Jones
VP, Manufacturing
35 yrs Data I/O

- Over 35 years with DAIO
- Engineering, Design
- Manufacturing and Operations Six Sigma Blackbelt
- Service & support management
- Most senior member of DAIO team



Cynthia Larson
Interim HR Chief
Joined Sept 25

- Adjunct Professor at the University of San Diego
- Over 30 years of consulting and human resources experience
- Lead global tech firms CHR people and operational strategy

October 2024 Product Portfolio



FlashCore III



LumenX



PSV5000



PSV7000

Design/Desktop Programmers

- Stand alone no host for engineering
- No supporting software for engineering functions
- Inability to transfer from Design/Desktop to automated (PSV) systems
- Not ergonomic for manual operations (LumenX)
- FlashCore last reversion 2015
- Single Platform needed for future algo migrations
- Technology gaps needed to be filled
- Automation Refresh needed

Evolving as the Leader in Data Provisioning



2019–2024

POOR PERFORMANCE

- Revenue range-bound: \$20–28M
- 75%+ Revenue in Automotive Market
- Underinvested core Business
- Cash eroded: \$15M → \$9.7M



2025/2026 1H

TRANSITION YEAR

- New leadership team
- Invested in core business new platform LumenX
- Expanded product portfolio
- Rightsized operating expenses
- Modernized IT
- Launched M&A Q3 2025



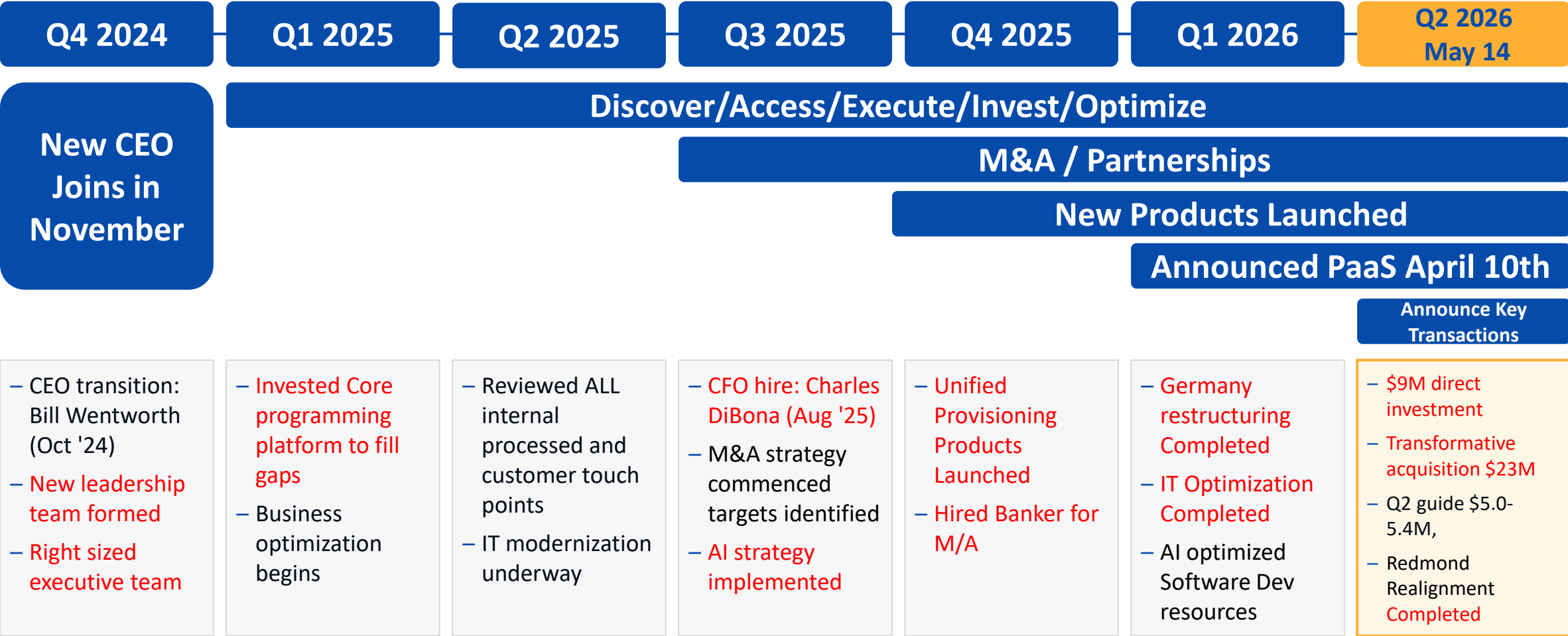
2026

RETURN TO GROWTH

- Unified Programming Platform
- Targeted 3 markets → 10X TAM
- Launched Services strategy for improved margin, cash flow and retained profits
- Services Multi-Yr contracts

The Data I/O Transformation

The current team has made significant progress transforming the business! Data I/O is now set up for growth!



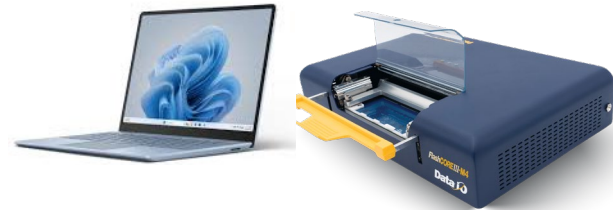
The payoff: a transformative, near revenue-doubling acquisition, a \$9M growth investment, and Q2 2026 guidance implying 50%+ sequential growth.



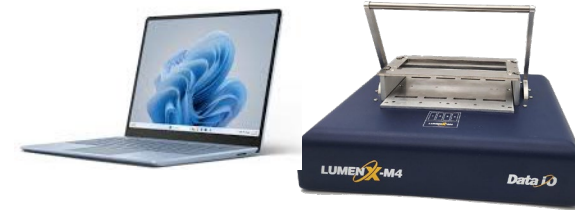
October 2025 Portfolio: improved portfolio, filled technical gaps, added operating software on desktop host for engineering needs



LUMEN X-M8



FlashCORE III-M4



LUMEN X2-M4

Unified Data Provisioning Family of Products

"The new benchtop and manual programmers will help get some business"

Daniel Stricek, PBT Roznov, Czech/Slovakia (Over 30 years)



"Good to see us getting back to our core"

Mike Eastman, Base Eight (34 years) USA



"I Applaud your strategy"

Grzegorz Andryszczak with PBTechnik, Poland (10yrs)

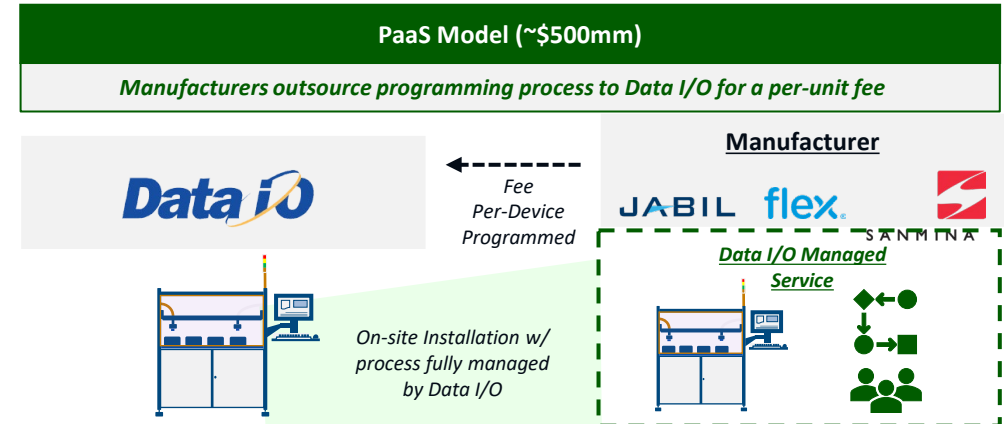
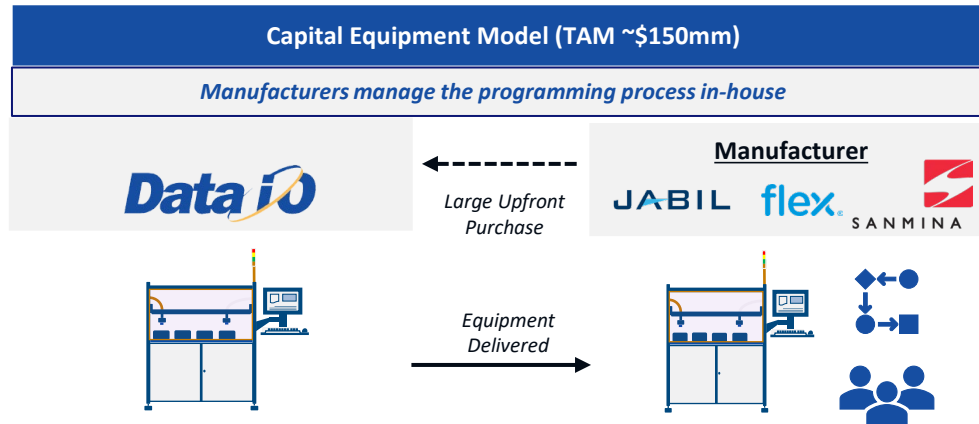
"Former Data I/O Management didn't understand the market"

Mario Di Baldassarre with All Data (Italy) (25+ years)



Programming-as-a-Service – Simplifying the Provisioning Process

In April of 2026, Data I/O launched its Programming-as-a-Service (“PaaS”) Model. The PaaS model builds on Data I/O’s strength in manufacturing programming systems by offering a solution for customers who do not want the burden of managing their own programming supply chain.



Role	Data I/O	Manufacturer
	<ul style="list-style-type: none"> Supplies Automated solutions to OEM’s and EMS providers world-wide for Data Provisioning Supply Consumables Sockets and Algo support Supply Contracts for Software and hardware 	<ul style="list-style-type: none"> Large upfront investment in equipment Customer must define manufacturing process Customer must define Quality process Customer must hire operators, assign engineering and technical support

Role	Data I/O	Manufacturer
	<ul style="list-style-type: none"> OpEx On-Site high service levels Manages process with best practices Over 100 years of services experience Engineering and Technical Support best in class 	<ul style="list-style-type: none"> No upfront investment necessary Managed Service levels Unit pricing per programmed device Full technical support Manage capacity needs Manage new technologies

Challenges	Capital Equipment Model
	<ul style="list-style-type: none"> Volume: Customer with variable demand are often unable to increase capacity quickly, requiring them to either run below capacity during typical periods or slow production High-stakes, low-reward: Data Provisioning (OEM IP), a poor process can result in higher scrap rates or even worse escapes to end customers. Having EMS providers manage the IP puts OEMs technology at risk from theft, technology espionage. Technical Expertise: Programming is a technical process as you are changing the electrical state of the part post testing from the semiconductor supplier. Post quality process IP Security: Device programming involves original designers IP. Managing the customer’s IP always a supply chain risk, best practices MUST be applied

Challenges	PaaS Model
	<ul style="list-style-type: none"> ✓ Data I/O responsible for ensuring capacity, which it can do more efficiently by re-allocating resources from other locations. No more idle-capacity or supply chain bottlenecks ✓ Always developing new features, software such as ConneX, New Automation, etc. ✓ Data I/O’s deep technical expertise ensures support at the highest level in the industry ✓ As the platform manufacturer, Data I/O has deep expertise in the technology that it can leverage to solve the problems ✓ Data I/O is audit ready and certified, providing original designers with piece of mind that their IP is secure



Strategic Milestones: Acquisition & Capital Raise

Dual announcements accelerating the NEW Data I/O strategy

Data I/O

NASDAQ: DAIO

\$9M

Direct Investment
Raised

~\$23M

Acquisition
Consideration

~2x

Expected Annual
Revenue Growth

May 14, 2026

TRANSFORMATIONAL ACQUISITION (LOI Signed)

- Acquiring a leading semiconductor handling & packaging solutions manufacturer
- Deal expected to nearly double annual revenues; accretive to earnings and cash flow
- Accelerates on-site Programming-as-a-Service (PaaS) — the cornerstone of The NEW Data I/O
- Funded with ~\$20M cash + up to \$3M in DAIO equity; close expected Q3 2026

\$9 MILLION DIRECT INVESTMENT (Definitive Agreement Signed)

- Two institutional investors; includes common stock, convertible debentures (~\$6.8M), and warrants
- Warrants: up to 1,080,000 shares at \$3.00/share, 5-year term
- Convertible debentures: 4% p.a. interest; convertible to Series B preferred stock at \$2.50/share
- Proceeds earmarked for working capital, corporate purposes, and strategic acquisitions

2026 Business Framework & Q2 Guidance

Q2 2026 revenue guidance of \$5.0–\$5.4 million, implying a minimum of over 50% sequential growth from Q1 2026



Data I/O Commitment to Delivering Shareholder Value

- New leadership team driving company-wide transformation – 18 months of progress
- Constant goal to lead market with the most complete, technically capable Data Provisioning Platform in the world, encompassed by market leading solutions.
- 10X TAM by expanding our existing IP/Platform to the entire Data Provisioning market
- Improving quality of revenues and margins, recurring revenues through PaaS, geographic and domain diversification
- Double down on what's working organically and acquisitions for growth, scale and operating leverage
- Transformative acquisition announced May14 accelerates our plan
- Tapping the capital markets along with strong balance sheet to invest in our future



Data iO

Thank You!

NASDAQ: DAIO

For more information, please go to
<https://www.dataio.com/Company/Investor-Relations/Data-I-O-Profile>

Data iO

Financial Snapshot

NASDAQ:	DAIO
Headquarters:	Redmond, WA
Recent Stock Price:	\$3.40
Market Cap:	\$32.0M
Diluted Shares:	9.4M
10-day Daily Avg. Volume:	93,000 shares
Sales (TTM):	\$18.6M
Net Income (TTM):	(\$8.2M)
Diluted EPS (TTM):	(\$0.86)
Adj. EBITDA (TTM):	(\$5.3M)
Cash & Sec. (3/31/26):	\$5.7M (\$0.61/share)
Debt (3/31/26):	\$0.0
Enterprise Value (5/28/25):	\$26.3M
NOLs (12/31/25):	\$19.3M

- Stock price, market cap and volume as of 5/28/26 trading intraday; Source: Yahoo
- Financials for the TTM period ended 3/31/26 or as noted
- Adj. EBITDA is a non-GAAP financial measure and includes elimination of 1x items and equity compensation. A reconciliation is provided in this presentation

Pro-forma Cap Table*

Fully Diluted Share Count (approx.)	
Weighted average diluted shares at 3/31/26	
Second Line Investment -- Common Stock	869,840
Second Line Investment -- Warrants (\$3.00 strike)	1,080,000
Second Line Investment -- Convertible Debenture (\$2.50 strike for \$6.8M)	<u>2,720,000</u>
	4,669,840
Transformative Acquisition -- Common Stock Earn Out at Full Amount (assumes \$2.75 for \$3M)	
Total (not including equity compensation plan)	

*Subject to closing of \$9 million investment and transformative acquisition announced in May 2026, including full earn out

Income Statement

(in thousands, except per share amounts - unaudited)

	Twelve Months Ended December 31,		Three Months Ended March 31,	
	2025	2024	2026	2025
Net Sales	\$21,500	\$21,769	\$3,250	\$6,176
Cost of goods sold	10,904	10,163	1,641	2,988
Gross margin	10,596	11,606	1,609	3,188
Operating expenses:				
Research and development	6,531	6,240	1,291	1,515
Selling, general and administrative	9,181	8,404	3,462	2,050
Total operating expenses	15,712	14,644	4,753	3,565
Operating income (loss)	(5,116)	(3,038)	(3,144)	(377)
Non-operating income (loss):				
Interest income	130	273	15	38
Foreign currency transaction gain (loss)	(10)	58	(41)	(22)
Total non-operating income (loss)	120	331	(26)	16
Income (loss) before income taxes	(4,996)	(2,707)	(3,170)	(361)
Income tax (expense) benefit	10	(386)	-	(21)
Net income (loss)	<u>(\$4,986)</u>	<u>(\$3,093)</u>	<u>(\$3,170)</u>	<u>(\$382)</u>
Basic earnings (loss) per share	(\$0.53)	(\$0.34)	(\$0.34)	(\$0.04)
Diluted earnings (loss) per share	(\$0.53)	(\$0.34)	(\$0.34)	(\$0.04)
Weighted-average basic shares	9,329	9,150	9,393	9,238
Weighted-average diluted shares	9,329	9,150	9,393	9,238

Adjusted EBITDA Reconciliation

NON-GAAP FINANCIAL MEASURE RECONCILIATION

	Twelve Months Ended December 31,		Three Months Ended March 31,	
	2025	2024	2026	2025
(in thousands)				
Net Income (loss)	(\$4,986)	(\$3,093)	(\$3,170)	(\$382)
Interest (income)	(130)	(273)	(15)	(38)
Taxes	(10)	386	0	21
Depreciation and amortization	495	565	115	127
EBITDA earnings	(\$4,631)	(\$2,415)	(\$3,070)	(\$272)
Equity compensation	697	976	77	174
One-time expenses	1,377	---		
Adjusted EBITDA, excluding equity compensation and one-time expenses	<u>(\$2,557)</u>	<u>(\$1,439)</u>	<u>(\$2,993)</u>	<u>(\$98)</u>
(in thousands)				
Net Income (loss)			(\$3,170)	(\$382)
Interest (income)			(15)	(38)
Taxes			0	21
Depreciation & amortization including impairment charge			115	127
EBITDA earnings (loss)			(\$3,070)	(\$272)
Equity compensation			77	174
Adjusted EBITDA, excluding equity compensation			<u>(\$2,993)</u>	<u>(\$98)</u>
Adjusted EBITDA, excluding equity compensation and one-time expenses/investments				
Adjusted EBITDA, excluding equity compensation			(\$2,993)	(\$98)
One-time expenditures - Germany Restructuring			1008	-
One-time expenditures - Extraordinary IT			110	-
One-time expenditures - Salesforce Migration			30	-
One-time expenditures - PTO Adjustment			43	-
One-time expenditures - S-3 Filing expense			26	-
One-time expenditures - Halo Consulting			25	-
Adjusted EBITDA, excluding equity compensation and one-time expenditures			<u>(\$1,751)</u>	<u>(\$98)</u>