Nasdaq: DAIO

Anthony Ambrose

November 2021

Safe Harbor

The matters that we discuss today will include forward-looking statements that involve risks factors that could cause Data I/O Corporation's results to differ materially from management's current expectations. We encourage you to review the Safe Harbor statement contained in the earnings releases as well as our most recent SEC filings for a complete description.

Additionally, those forward-looking statements are made as of today, and we take no obligation to update them.

Data I/O at a Glance
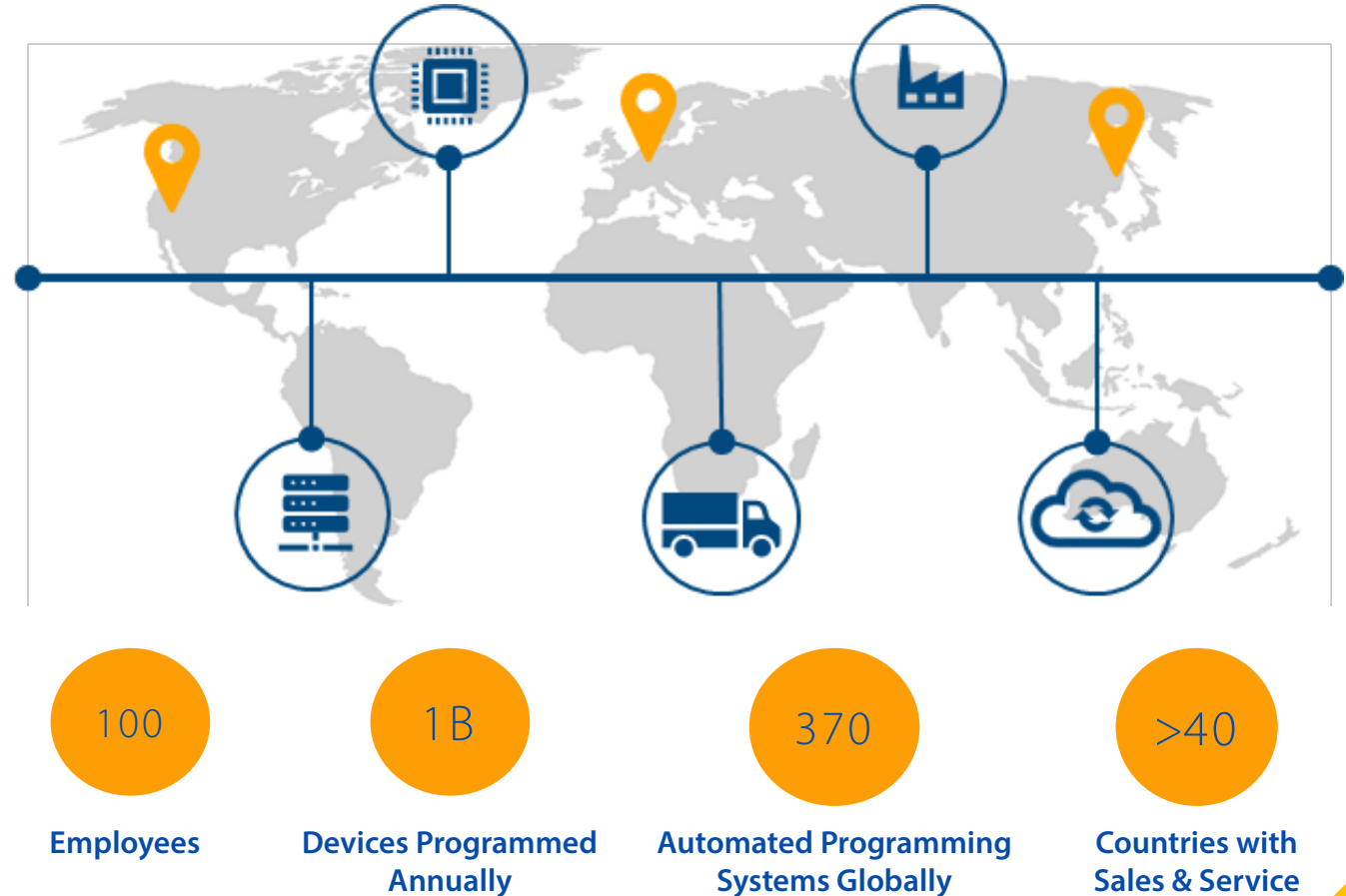
What We Do

- Silicon Device Programming Equipment
- Security Deployment as-a-Service

Solutions

We deliver the most secure and efficient systems to deploy firmware, data and secrets into IoT and automotive devices in high volume electronics manufacturing

Founded in 1972

NASDAQ: DAIO

ISO 9001:2015 Certifications

Global Service & Support

100	1B	370	>40
Employees	**Devices Programmed Annually**	**Automated Programming Systems Globally**	**Countries with Sales & Service**

Company Snapshot

Recent Achievements and Trends

- Strong growth in first half 2021 with bookings at highest level in nearly 4 years. Consumable demand remains strong but silicon shortages impacted equipment demand in Q3.

- Strong momentum in Automotive for long term growth

  - 8 of top 9 and 17 of top 20 Automotive Electronics companies are customers. ~58% of YTD orders from Automotive Electronics customers.
  - Industry Analysts and Customers forecasting 10-15% CAGR for Automotive Semiconductors for a decade.

- Over 370 PSV systems sold. Over 1 billion units/year capacity in the installed base. Installed base growth drives increase in recurring revenue over time.

- Traction for SentriX Security Provisioning Platform; Release of Next Generation SentriX® Security Deployment Platform and SentriX Product Creator™ Software Tool Suite. First wins in Automotive sector and first booking of capital equipment sale. Field conversions now possible for PSV5000 and PSV7000

Committed to Growing Shareholder Value

- Focusing programmable core competencies on higher growth, higher margin vertical markets with greater recurring/consumable sales. Target is 50% recurring revenue within 5 years.

- Differentiated market position through technology leadership and global support

- Approx. 13% of stock (fully diluted) held or managed by insiders so that management and Board are aligned with shareholders

- 3 buybacks since 2012 for $8.1 million returned to shareholders

Company Snapshot [1][2]

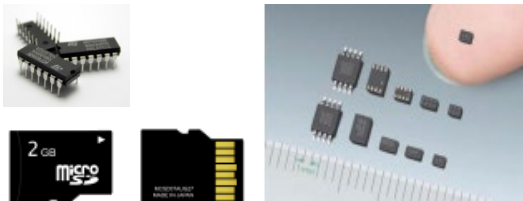|	
NASDAQ:	DAIO
Headquarters:	Redmond, WA
Established:	1972
Stock Price:	$5.35
Market Cap:	$47M
Diluted Shares:	8.7M
3-M Daily Avg. Volume:	87,000 shares
Sales (TTM):	$24.3M
Net Income (TTM):	$(1.9)M
Diluted EPS (TTM):	$(0.24)
Adj. EBITDA[3] (TTM):	$1,140,000
Cash & Sec. (9/30/21):	$14.2M ($1.63/share)
Debt (9/30/21):	$0.0

(1) Stock price, market cap and volume as of 10/29/21; Source: Yahoo
(2) Financials for the TTM period ended 9/30/21 or as noted
(3) Adj. EBITDA is a non-GAAP financial measure. A reconciliation is provided in this presentation

Supporting the Secure Digital World

Data I/O's programming systems are used by the world's leading manufacturers, programming centers, and contract manufacturers, to securely program integrated circuits and bring their devices to life.

Semi Supplier	OEM	Programming Center	Final Assembly	Post Production

Develop	Manufacture: OEMs, Contract Manufacturers, Programming Centers	Consume: End Users

Circuits to be programmed:
Flash Memory
Microcontrollers
Secure Elements

Data i/O
Data Programming and Security Provisioning Systems

Final Products

SentriX PSV

Data i/O

Serving Customers Globally in Growing Markets

- The largest programming company in the world, 2-3 times larger than the next programming company
- Trusted supplier to 8 out of the top 9 and 17 of the top 20 automotive electronics suppliers
- Providing mission critical medical applications for Class I and Class II devices
- Global footprint with headquarters in Redmond, WA, USA and subsidiary offices in Shanghai, China and Munich, Germany

2020 Annual Orders by End Markets

- Automotive — 53%
- Programming Centers — 14%
- IoT/Industrial/Consumer/Medical — 33%

CUSTOMERS

AUTOMOTIVE

IOT/INDUSTRIAL/MEDICAL/CONSUMER

PROGRAMMING CENTERS & EMS
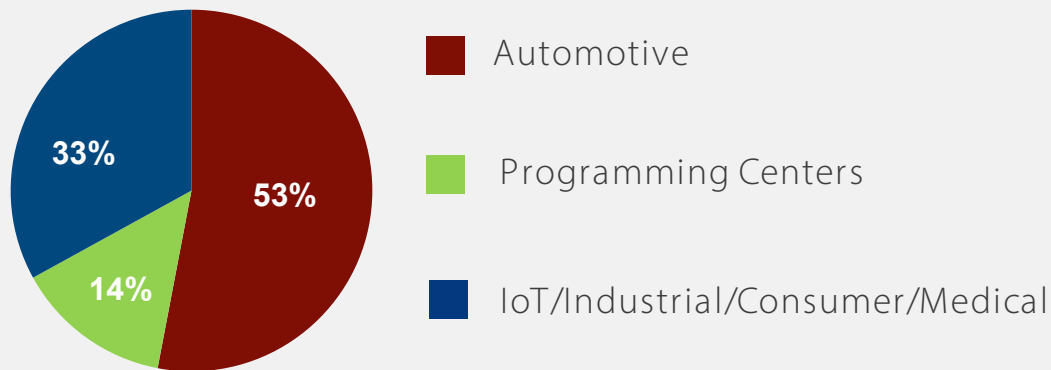
How Data I/O Markets Grow

Market Forces

Programming Impact

IoT and Automotive Growth

- More Semiconductor Content
- Devices Get Smaller
- Move Towards Automation

→ Unit Growth

Products will increase their code size as customers want more features

→ Bit Growth

Products will be more secure, creating new opportunities

→ Added Complexity + Security Requirements

Programming Demand = Units x Bits x Security

Market Leading Technology

Industry Leading Products

Automated Handlers

Programming Engines

Security Deployment Platforms

History of Innovation

Data I/O's products are viewed as the "gold standard" for advanced programming equipment, IP management and security solutions

Research and Development focused on:

- Security Deployment Platform technology for Internet of Things and Automotive applications

- Programming technology to support explosive demand for automotive electronics using large FLASH Memory   and microcontroller devices

- Integration into the Cloud and Factory MES Systems

During the past 15 years, Data I/O has been granted ~50 U.S. and International utility patents. Currently, Data I/O has ~20 U.S. and International utility patents pending

35 Industry Awards

Service Excellence Award for World-Class **Device Programming**

NPI Award & Mexico Technology Award for New **Job Composer** Software Application

Technology Award, 5th Industry Award for Universal Flash Storage **(UFS) Support** on LumenX
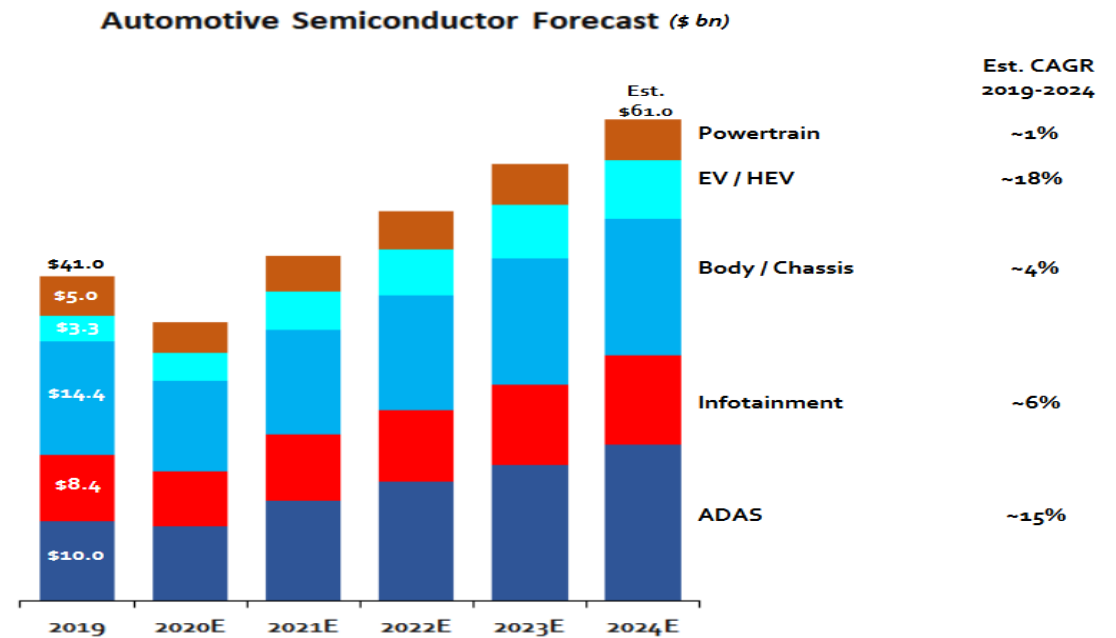
Market Outlook

Automotive Recovery
Driven by Electronics Content Growth

…while Automotive units may take years to rebound from recent declines….

IC content per vehicle estimated to increase 55% from $450 in 2018 to $700 by 2022 according to Gartner, driven by Growth in EV and Hybrid Vehicles.

Global Automotive Sales
[Million Units]

Source: Gartner (March 2020, December 2019)

Automotive Semiconductor Forecast *($ bn)*

	Est. CAGR 2019-2024
Powertrain	~1%
EV / HEV	~18%
Body / Chassis	~4%
Infotainment	~6%
ADAS	~15%

Source: Gartner – Semiconductor Forecast Database, Worldwide, Q1'20 Update

"We expect the market for car electronics and software to grow much faster than the overall automotive market"

McKinsey and Company August 2021

Automotive Electronics Growth Areas

Infotainment
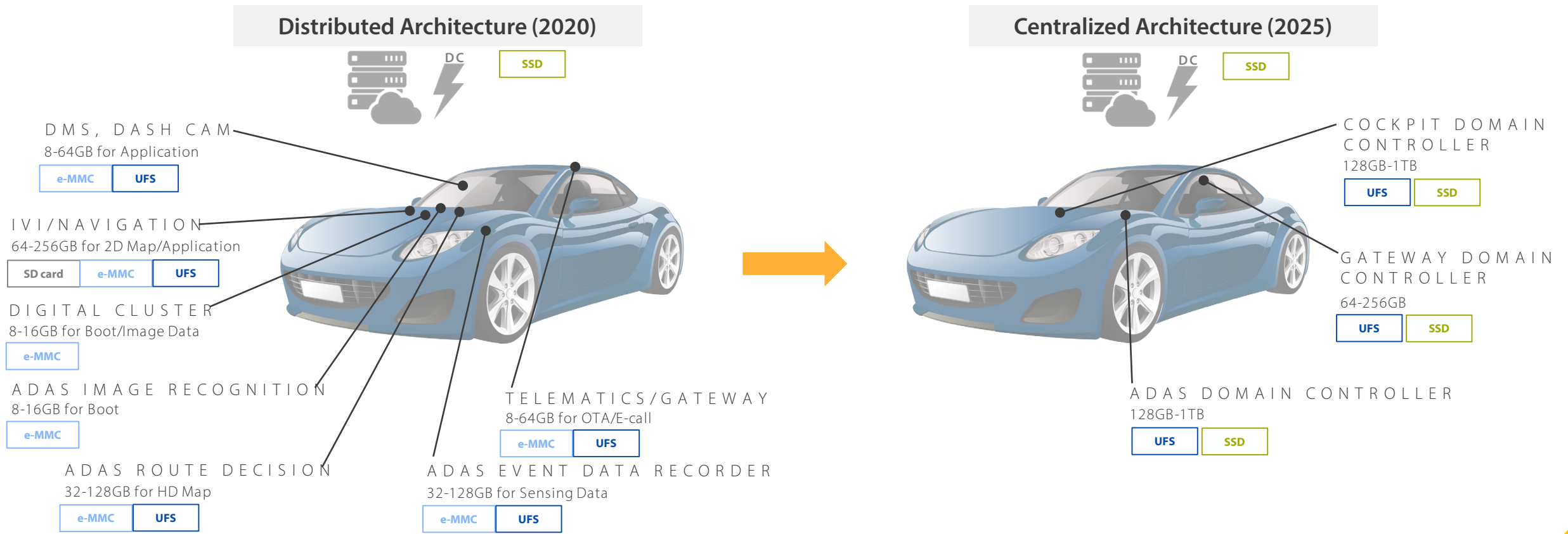
Electrification

ADAS/Autonomous Driving

Security

Connectivity

Storage Demands in Future Automotive System

Along with the development of IVI, ADAS and autonomous driving, demands for storage devices will dramatically increase. Autonomous car needs over 1.5TB storage device in vehicle in 2025.

Distributed Architecture (2020)

DC   SSD

DMS, DASH CAM
8-64GB for Application
| e-MMC | UFS |

IVI/NAVIGATION
64-256GB for 2D Map/Application
| SD card | e-MMC | UFS |

DIGITAL CLUSTER
8-16GB for Boot/Image Data
| e-MMC |

ADAS IMAGE RECOGNITION
8-16GB for Boot
| e-MMC |

ADAS ROUTE DECISION
32-128GB for HD Map
| e-MMC | UFS |

TELEMATICS/GATEWAY
8-64GB for OTA/E-call
| e-MMC | UFS |

ADAS EVENT DATA RECORDER
32-128GB for Sensing Data
| e-MMC | UFS |

Centralized Architecture (2025)

DC   SSD

COCKPIT DOMAIN CONTROLLER
128GB-1TB
| UFS | SSD |

GATEWAY DOMAIN CONTROLLER
64-256GB
| UFS | SSD |

ADAS DOMAIN CONTROLLER
128GB-1TB
| UFS | SSD |

Data I/O

IoT Market Drivers – Multi-Year Secular Growth

The IoT is forecast to be bigger than the mobile internet and desktop markets

"We believe nearly every single industry will eventually migrate to an IoT model yielding 50 billion connected devices by 2020."
Needham & Company

Security Issues are top of mind and must be addressed

Computing Growth Drivers over Time, 1960-2030e
Source: Company Data, Morgan Stanley Research
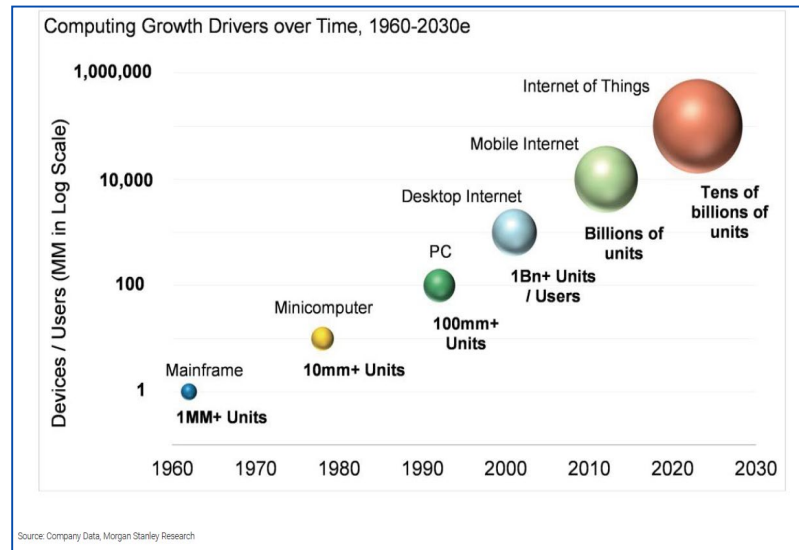
Computing
NSA Hacking Chief: Internet of Things Security Keeps Me Up at Night
The leader of the National
putting industrial control s
secure.

by Tom Simonite   January

The trend to connect device
the Internet is making life
hackers—but also keeping

Internet of Things: Shoddy security and IoT hackers are putting human lives at risk
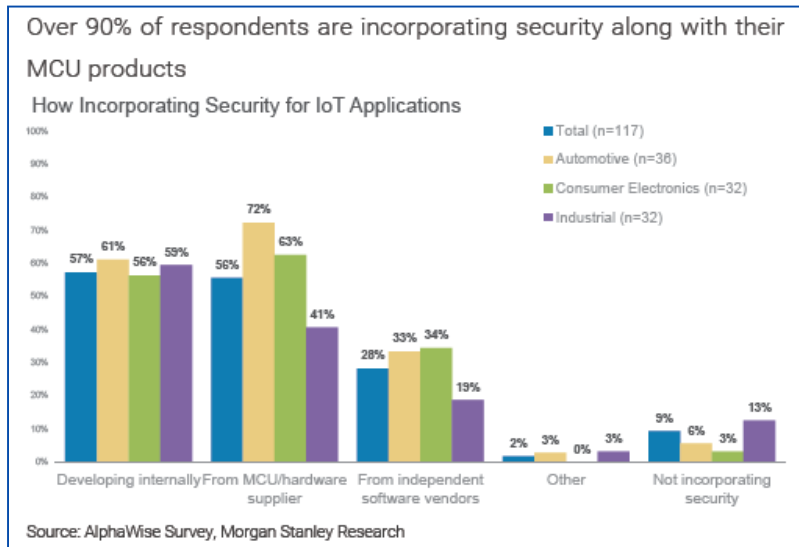Experts say need for IoT security isn't overhyped

NEWS ANALYSIS
Hackers demonstrated first ransomware for IoT thermostats at DEF CON

MORE LIKE THIS

Thugs developing ca
Hitler ransomware fo

Cryptoworms: The fu
ransomware hell

Your router won't pr
when smartphones
smart homes

on IDG Answers ➔
How to set network location in Wi
so that PC can be seen by other...

IN THE

Credit: Ken Munro

Over 90% of respondents are incorporating security along with their MCU products
How Incorporating Security for IoT Applications
Source: AlphaWise Survey, Morgan Stanley Research

IoT Device Security in Mass Production

Commercial Benefits

Low upfront cost

No minimum order quantities

Per part as-a-Service model

Offer a premium value-added and revenue-generating service

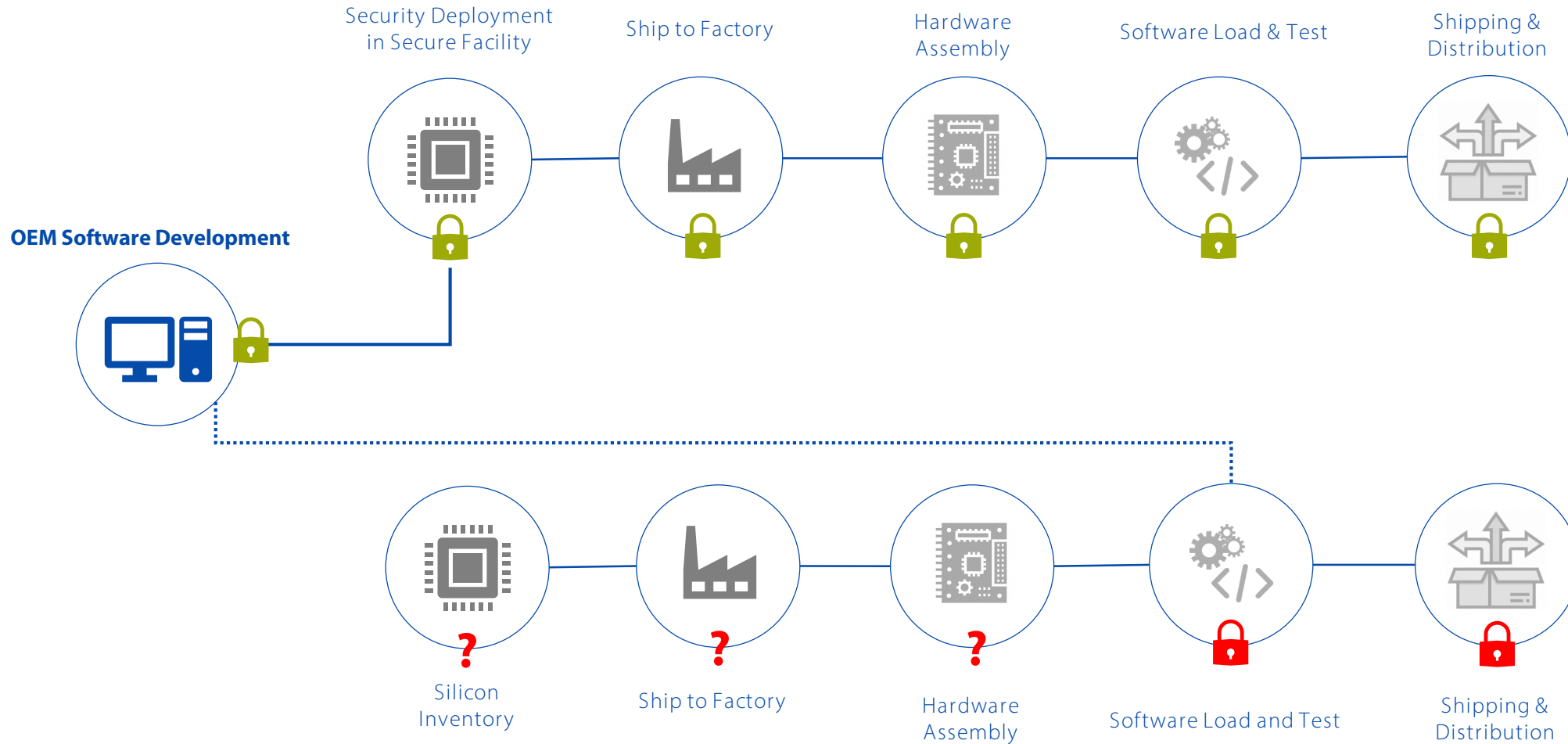Upgrade an existing PSV5000 or PSV7000 to SentriX

Easy to Use

Preconfigured security use cases

Intuitive collaboration tool

Low or high-volume production

Optional services, e.g. automated cloud onboarding

Robust Security

Pre-manufacturing assembly security deployment

Authenticates parts

Cryptographic protection of secrets & firmware

Supports hardware Roots of Trust

FIPS 140 compliant hardware security module (HSM)

Security Deployment as-a-Service

OEM Software Development

Security Deployment in Secure Facility

Ship to Factory

Hardware Assembly

Software Load & Test

Shipping & Distribution

SentriX
Security Deployment as-a-Service

- Per part fee, no MOQ
- Reduced attack surface

Silicon Inventory

Ship to Factory

Hardware Assembly

Software Load and Test

Shipping & Distribution

Traditional Security Deployment

- Large upfront & operating expense
- Increased attack surface

Data I/O

New Partnerships for Growth
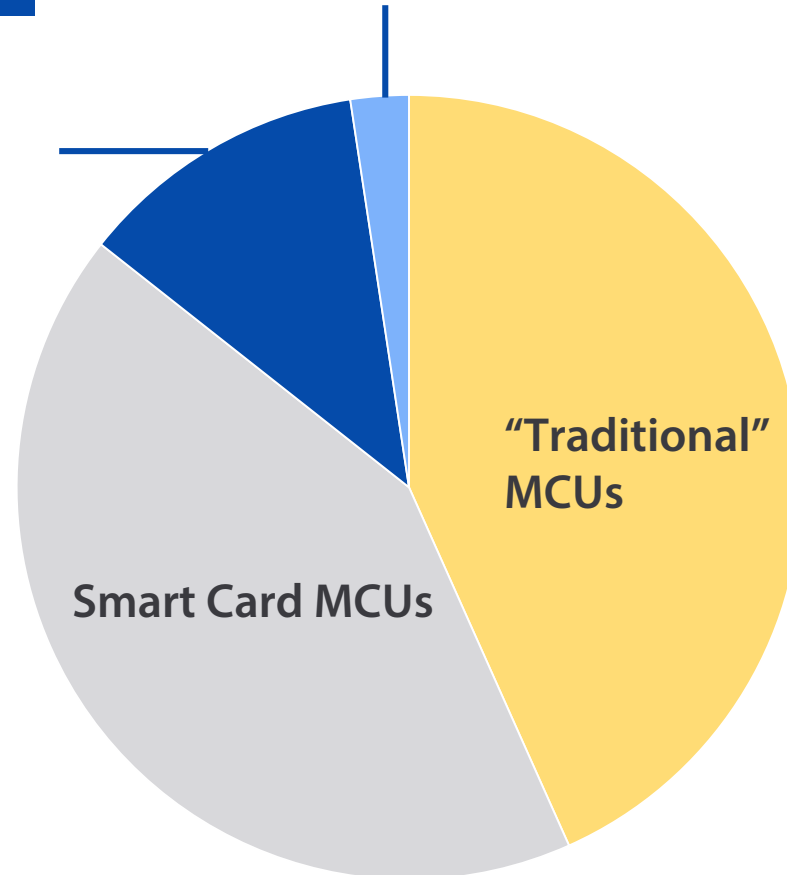
SentriX
Deployments

Silicon Partners

Technology Partners

Billions of Security Enabled Devices

2023 Security Market:

3-4 Billion Units

"Secure" MCUs with Embedded Secure Elements

Standalone Secure Elements
AICs, ESEs, TPMs

"Traditional" MCUs

Smart Card MCUs

Total Market:

>20 Billion Units

Source: ABI Research
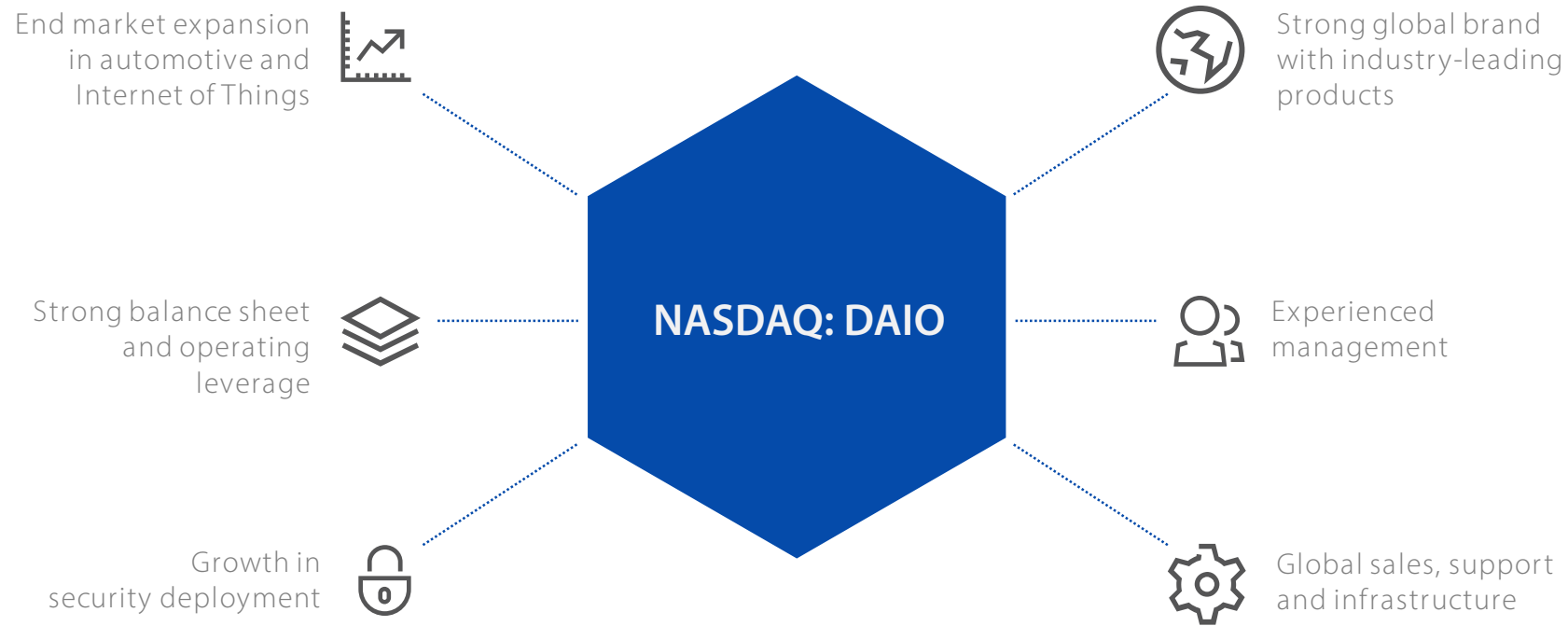
Our Opportunity with SentriX

- The Internet of Things is a huge growth market, with security of supply chain and protection of firmware top of mind

- Data I/O and SentriX Partners provide a scalable, easy to develop and deploy service for customers of all sizes. Initial applications are the 'tip of the iceberg' of what is possible with SentriX

- Data I/O can now scale SentriX capabilities to over 370 PSV family systems already deployed

- Per Part Fee model drives high margin recurring revenue growth

- October 2020: released next generation SentriX Security Deployment as-a-Service including updated hardware and SentriX Product Creator™ to support fully customizable and SentriX GO™ pre-configured security profiles

Investment Merits: Positioned for Long-Term Growth

End market expansion in automotive and Internet of Things

Strong balance sheet and operating leverage

Growth in security deployment

NASDAQ: DAIO

Strong global brand with industry-leading products

Experienced management

Global sales, support and infrastructure

**Cycle Trending
Favorably in 2021**

Financial Overview

Financial Overview

Third Quarter Highlights

- Net sales of $6.7 million; bookings of $5.0 million

- Quarter-end backlog of $3.3 million

- Gross margin as a percentage of sales of 60.7%

- Net income of $12,000 or $0.00 earnings per share

- Adjusted EBITDA* of $564,000

- Cash & Equivalents of $14.2 million; no debt

- Automotive Electronics represented 61% of third quarter 2021 bookings

- Growth in SentriX® Security Deployment Platform supports and design wins
  - Deployed first SentriX capital equipment order with software license

*Adjusted EBITDA is a non-GAAP financial measures. A reconciliation is provided in the tables of this presentation.

Balance Sheet and Capital Structure Overview

Balance Sheet Highlights

At September 30, 2021:

- $14.2 million in cash and cash equivalents
- No debt
- $18.5 million of net working capital
- Total stockholders' equity of $19.7 million, or approx. $2.25 per diluted share outstanding
- EV/Sales at 1.3x[3]
- NOLs of approximately $13.0 million

Enterprise Value ($K)

Market Cap[1]	$ 46,545
Plus Total Debt[2]	0
Less Total Cash[2]	$ 14,241
Enterprise Value	$ 32,304
Diluted Shares Outstanding[2]	8,760,000

[1] At 10/29/21

[2] At 9/30/21

[3] Sales based on TTM through 9/30/21 financial results

Balance Sheet Strategy

- Important to maintain strong balance sheet in a cyclical industry, with about 60% of revenues from capital equipment sales

- Financial flexibility allows the company to:
  - Withstand, and advance during, downturns in semi cycle and COVID-19
  - Invest in organic and acquisitive growth opportunities for the long term
  - Develop recurring revenue streams

- $2 million buyback completed in quarter ended 9/30/19

- Approx. $8.1 million returned to shareholders from buybacks authorized in '12, '16 and '18

Growing Recurring Revenue Mix

Capital Equipment

- Approx. 56% of 2020 sales
- Off-line and in-line programming systems
- Automated systems cost $68K-$677K
- Manual systems cost $10K-$52K
- Usually last 5-7 years
- Adapters fit to these products
- Installed base drives recurring consumables sales

Adapters

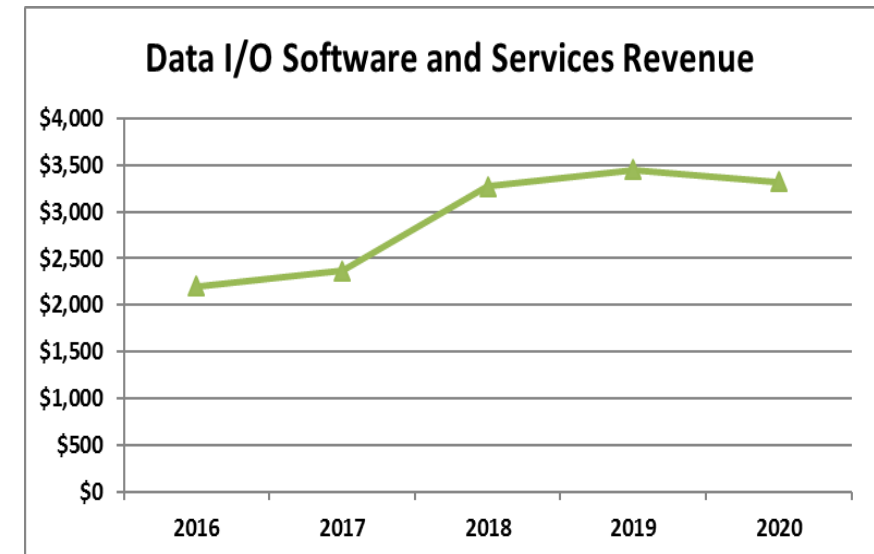- Approx. 28% of 2020 sales
- Usually last 3-24 months

Software, SentriX, Service

- Approx. 16% of 2020 sales
- Annual Software/Service Contracts
- Device Supports
- SentriX Revenues

2020 Highlight

Percentage of total sales attributable to consumables, software and services increased for third consecutive year

	2016	2017	2018	2019	2020
Capex	66%	71%	65%	58%	56%
Consumables	25%	22%	24%	26%	28%
Software (Contracts, SW, SentriX)	9%	7%	11%	16%	16%

Legend: ■ Software (Contracts,SW,SentriX) ■ Consumables ■ Capex

Data I/O Software and Services Revenue

(Line chart, values approximately: 2016 ≈ $2,200; 2017 ≈ $2,400; 2018 ≈ $3,300; 2019 ≈ $3,450; 2020 ≈ $3,300)
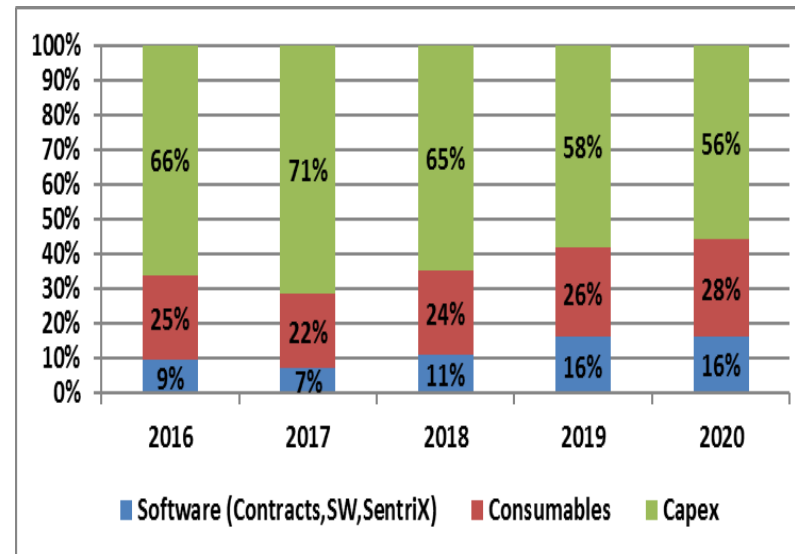
Operating Leverage Poised for Upcycle

Prior Upcycle: 2014-2017

Legend: ■ Revenue ■ Net Income ■ Cash ■ AEBITDA*

$M, y-axis: $40, $30, $20, $10, $0

AEBITDA values: 2014 = 2, 2015 = 1.8, 2016 = 2.8, 2017 = 6.7

x-axis: 2014, 2015, 2016, 2017
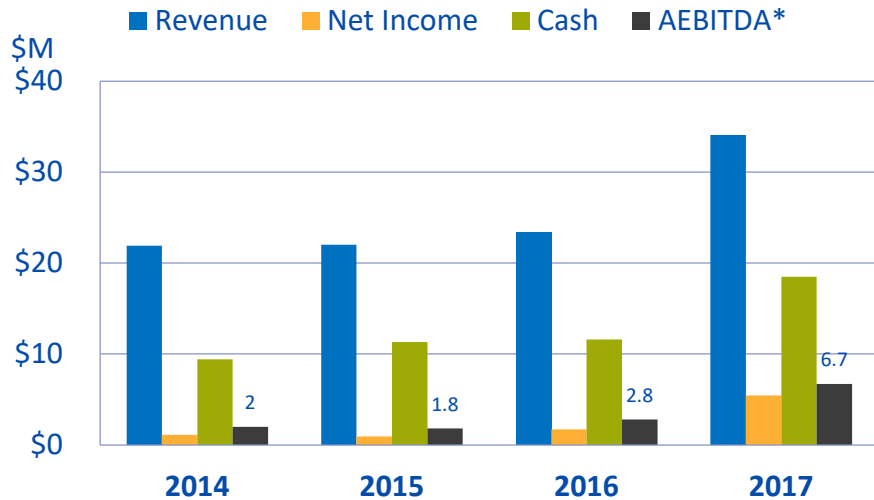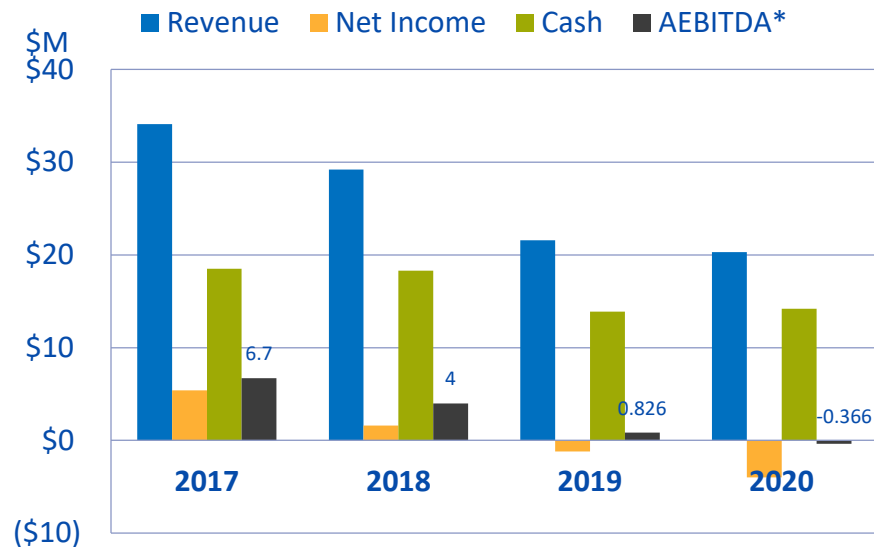
*Adjusted EBITDA is a non-GAAP measure; reconciliation to GAAP provided.

Prior Downcycle: 2017-2020

Legend: ■ Revenue ■ Net Income ■ Cash ■ AEBITDA*

$M, y-axis: $40, $30, $20, $10, $0, ($10)

AEBITDA values: 2017 = 6.7, 2018 = 4, 2019 = 0.826, 2020 = -0.366

x-axis: 2017, 2018, 2019, 2020

Prior Upcycle: 2014-2017/2018
- PSV programming systems launched
- Revenue increased 56%
- Gross margin peaked at over 62%
- Net Income increased 390%
- Cash increased 97%
- AEBITDA margin from 9.1% to 19.6%
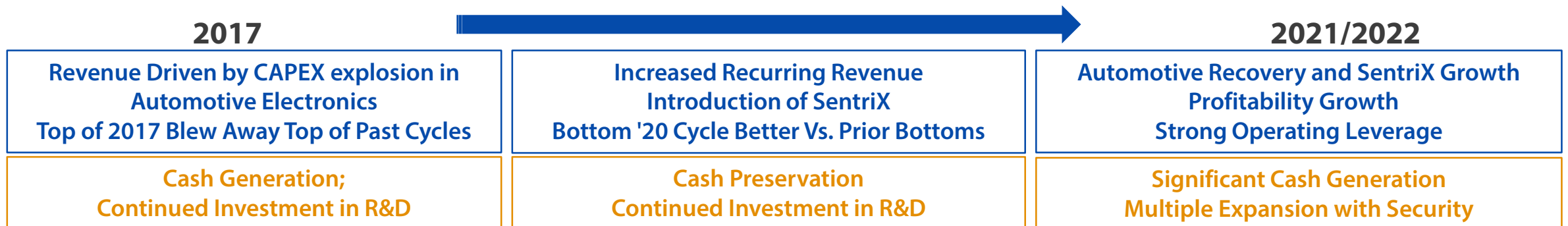
Prior Downcycle: 2018-2020
- Consumables increase as % of rev's
- Capital equipment break to upside in 4Q19 interrupted by COVID-19
- Gross margin bottomed at over 52%
- OpEx sustained near $3.4M
- Cash ~$4M higher than at 2014
- AEBITDA maintained near breakeven
- PSV installed base of 330+ drives service revenue
- SentriX launched

Next Upcycle Opportunity:
- Automotive and SentriX Growth
- Improved gross margins
- Higher % of Recurring Revenue
- Operating Leverage accelerated

Path to the Next Upcycle

2017 → **2021/2022**

2017		2021/2022
Revenue Driven by CAPEX explosion in Automotive Electronics **Top of 2017 Blew Away Top of Past Cycles**	**Increased Recurring Revenue** **Introduction of SentriX** **Bottom '20 Cycle Better Vs. Prior Bottoms**	**Automotive Recovery and SentriX Growth** **Profitability Growth** **Strong Operating Leverage**
Cash Generation; Continued Investment in R&D	**Cash Preservation Continued Investment in R&D**	**Significant Cash Generation Multiple Expansion with Security**

Data I/O

Thank You!

Nasdaq: DAIO

For more information, please go to
https://www.dataio.com/Company/Investor-Relations/Data-I-O-Profile

Management Team &
Backup Financial Reconciliation

Bringing Devices to Life

Data I/O

An Experienced Team of Technology Leaders

Anthony Ambrose - President and CEO

Anthony Ambrose joined Data I/O in October 2012 as President, CEO and a Board Member. With a passion for product development and new technology, he led product divisions and global engineering teams at Intel and Radisys for over a decade, creating the standard high-volume server platforms in enterprise and telecom markets. Mr. Ambrose earned a Bachelor of Science in Engineering, Magna cum Laude, from Princeton University, and completed the Stanford Graduate School of Business Director Symposium. He has two US patents granted and is often requested to speak on connected and mobility innovations within the automotive electronics, industrial information technology, IoT and medical industries.

Joel Hatlen - Vice President, COO and CFO

Joel Hatlen joined Data I/O in September 1991 and has been our Vice President, Chief Financial Officer, Secretary and Treasurer since January 1998. He served as Chief Accounting Officer since February 1997 and served as Corporate Controller from December 1993 to December 1997. Previously, he was Tax Manager and Senior Tax Accountant. From September 1981 until joining Data I/O, Joel was employed by Ernst & Young LLP as a Certified Public Accountant, where his most recent position was Senior Manager. Joel holds a Master's in Taxation from Golden Gate University and a Bachelor's in Business Administration in Accounting from Pacific Lutheran University.

Rajeev Gulati - Vice President and CTO

Rajeev Gulati joined Data I/O in July 2013 and is our Chief Technology Officer and Vice President of Engineering. Prior to Data I/O, Rajeev served as Director of Software Engineering for AMD responsible for tools, compiler strategy and execution from 2006 to 2013. He has an extensive background in software, systems and applying technology to develop new markets. Previously, he served as Director of Strategy and Planning at Freescale from 2004 to 2006; as Director of Embedded Products at Metrowerks from 2000 to 2004 and Director of Compilers, Libraries & Performance Tools from 1997 to 2000 and programmer positions at Apple Computer, IBM and Pacific-Sierra Research. Rajeev holds a Master's of Science in Electrical & Computer Engineering from the University of Texas, Austin and a BE in Electrical Engineering from Delhi College of Engineering, New Delhi.

Michael Tidwell - Vice President Marketing & Business Development

Michael joined Data I/O in May 2019 and brings a wealth of experience in Software, Security and Product Management to Data I/O. Prior to Data I/O, he was Vice President of Marketing & Business Development at Tignis, an AI and machine learning startup. From 2012 to 2018 Michael was head of Marketing and Business Development at Sansa Security, a leading software security IP provider that was sold to ARM Holdings. Prior to Sansa, Michael was Vice President of Business and Market Development at BSQUARE Corporation. Michael has a Master's of Science in Electrical Engineering from the University of Washington and a Bachelor's of Electrical Engineering (Summa Cum Laude) from Georgia Institute of Technology.

Adjusted EBITDA Reconciliation

NON-GAAP FINANCIAL MEASURE RECONCILIATION

(in thousands)	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2020	2019	2020	2019
Net Income (loss)	($1,646)	($496)	($3,964)	($1,187)
Interest (income)	(1)	(6)	(14)	(53)
Taxes	(55)	(21)	387	31
Depreciation and amortization	194	196	815	868
EBITDA	($1,508)	($327)	($2,776)	($341)
Equity compensation	371	260	1,467	1,171
Impairment & related charges	943	-	943	-
Adjusted EBITDA, excluding equity compensation and impairment & related charges	($194)	($67)	($366)	$830

(in thousands)				
Gross Margin	$2,322	$3,280	$10,822	$12,550
Impairment related obsolete inventory charges	291	-	291	-
Adjusted gross margin excluding impairment related obsolete inventory charges	$2,613	$3,280	$11,113	$12,550

Gross Margin as a % of sales	47.0%	55.9%	53.2%	58.2%
Impairment related obsolete inventory charges as a % of sales	5.9%	0.0%	1.5%	0.0%
Adjusted gross margin excluding impairment related obsolete inventory charges as a % of sales	52.9%	55.9%	54.7%	58.2%

Impairment & related charges include the following:

(in thousands)				
Impairment charges	$652	-	$652	-
Obsolete inventory charges	291	-	291	-
Total impairment & related charges	$943	-	$943	-

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Net Income (loss)	$12	($707)	($350)	($2,318)
Interest (income)	(8)	(4)	(11)	(13)
Taxes	112	340	219	442
Depreciation and amortization	168	174	516	620
EBITDA earnings (loss)	$284	($197)	$374	($1,269)
Equity compensation	280	366	960	1,096
Adjusted EBITDA earnings (loss)	$564	$169	$1,334	($173)

Data I/O

Adjusted EBITDA Reconciliation – 2014-2020

NON-GAAP FINANCIAL MEASURE RECONCILIATION

(in thousands)	**Twelve Months Ended December 31,**						
	2020	**2019**	**2018**	**2017**	**2016**	**2015**	**2014**
Net Income (loss)	($3,964)	($1,187)	$1,606	$5,449	$1,656	$927	$1,099
Interest (income) expense	($14)	($53)	($37)	($29)	($44)	($105)	($159)
Taxes	$387	$31	$291	($288)	$36	($5)	$7
Depreciation and amortization	$815	$868	$955	$822	$602	$542	$593
EBITDA earnings (loss)	($2,776)	($341)	$2,815	$5,954	$2,250	$1,359	$1,540
Equity compensation	$1,467	$1,171	$1,230	$714	$520	$435	$400
Restructure/Impairment charge	943	-	-	-	-	-	$13
Adjusted EBITDA earnings (loss), excluding equity compensation and restructure/impairment charge	($366)	$830	$4,045	$6,668	$2,770	$1,794	$1,953

Income Statement

	Three Months Ended December 31,		Twelve Months Ended December 31,			Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019		2021	2020	2021	2020
Net Sales	$4,941	$5,868	$20,328	$21,568	Net Sales	$6,730	$5,947	$19,478	$15,387
Cost of goods sold	2,619	2,588	9,506	9,018	Cost of goods sold	2,642	2,670	8,215	6,887
Gross margin	2,322	3,280	10,822	12,550	Gross margin	4,088	3,277	11,263	8,500
Operating expenses:					Operating expenses:				
Research and development	1,594	1,583	6,357	6,451	Research and development	1,730	1,567	5,009	4,763
Selling, general and administrative	1,567	2,039	6,891	7,377	Selling, general and administrative	2,216	1,810	6,332	5,324
Impairment	652	-	652	-	Total operating expenses	3,946	3,377	11,341	10,087
Total operating expenses	3,813	3,622	13,900	13,828	Operating income(loss)	142	(100)	(78)	(1,587)
Operating income(loss)	(1,491)	(342)	(3,078)	(1,278)	Non-operating income:				
Non-operating income:					Interest income	8	4	11	13
Interest income	1	6	14	53	Foreign currency transaction gain (loss)	(26)	(271)	(64)	(302)
Gain on sale of assets	-	4	-	64	Total non-operating income(loss)	(18)	(267)	(53)	(289)
Foreign currency transaction gain (loss)	(211)	(185)	(513)	5	Income(loss) before income taxes	124	(367)	(131)	(1,876)
Total non-operating income	(210)	(175)	(499)	122	Income tax (expense) benefit	(112)	(340)	(219)	(442)
Income(loss) before income taxes	(1,701)	(517)	(3,577)	(1,156)	Net income(loss)	$12	($707)	($350)	($2,318)
Income tax (expense) benefit	55	21	(387)	(31)					
Net income(loss)	($1,646)	($496)	($3,964)	($1,187)					
					Basic earnings(loss) per share	$0.00	($0.09)	($0.04)	($0.28)
					Diluted earnings(loss) per share	$0.00	($0.09)	($0.04)	($0.28)
Basic earnings(loss) per share	($0.20)	($0.06)	($0.48)	($0.14)	Weighted-average basic shares	8,621	8,394	8,519	8,305
Diluted earnings(loss) per share	($0.20)	($0.06)	($0.48)	($0.14)	Weighted-average diluted shares	8,760	8,394	8,519	8,305
Weighted-average basic shares	8,416	8,212	8,333	8,247					
Weighted-average diluted shares	8,416	8,212	8,333	8,247					

Balance Sheet

	September 30, 2021	December 31, 2020
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	$14,241	$14,167
Trade accounts receivable, net of allowance for doubtful accounts of $84 and $66, respectively	4,051	2,494
Inventories	6,050	5,270
Other current assets	518	1,319
TOTAL CURRENT ASSETS	24,860	23,250
Property, plant and equipment – net	940	1,216
Other assets	1,454	1,126
TOTAL ASSETS	$27,254	$25,592
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	$1,527	$1,245
Accrued compensation	2,206	1,509
Deferred revenue	1,223	1,068
Other accrued liabilities	1,281	1,307
Income taxes payable	141	62
TOTAL CURRENT LIABILITIES	6,378	5,191
Operating lease liabilities	942	588
Long-term other payables	221	174
COMMITMENTS	-	-
STOCKHOLDERS' EQUITY		
Preferred stock -		
Authorized, 5,000,000 shares, including		
200,000 shares of Series A Junior Participating		
Issued and outstanding, none	-	-
Common stock, at stated value -		
Authorized, 30,000,000 shares		
Issued and outstanding, 8,621,007 shares as of September 30,		
2021 and 8,416,335 shares as of December 31, 2020	20,608	20,071
Accumulated earnings	(1,806)	(1,456)
Accumulated other comprehensive income	911	1,024
TOTAL STOCKHOLDERS' EQUITY	19,713	19,639
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$27,254	$25,592